



Doing Good... Says Who?

Stories from
Volunteers,
Nonprofits,
Donors, and
Those They
Want to Help

Connie Newton and Fran Early

KEY LEARNINGS

1. RESPECT AND VALUE PEOPLE
 2. BUILD TRUST THROUGH RELATIONSHIPS
 3. DO “WITH” RATHER THAN “FOR”
 4. ENSURE FEEDBACK AND ACCOUNTABILITY
 5. EVALUATE EVERY STEP OF THE WAY
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KEY LEARNING # 1

RESPECT AND VALUE PEOPLE:

We are not less because we have less.





KEY LEARNING # 2

BUILD TRUST THROUGH RELATIONSHIPS:

*Go to the people. Live with them.
Learn from them.*



KEY LEARNING # 3

DO “WITH” RATHER THAN
“FOR”:

*Never do for someone what they can
do for themselves.*
